



Public Procurement in Times of Crisis:

Opportunities and challenges for Lebanon









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1. What is Emergency Procurement and why does it matter to Lebanon?

Governments around the world are the largest buyers; Public Procurement (PP) represents globally on average 13% to 20% of Gross Domestic Product (GDP) each year, and global expenditure in procurement is estimated at nearly 9.5 trillion US dollars. This immense financial flow underscores public procurement's critical role as a strategic tool for economic development, service delivery, and good governance in any nation.

However, in times of crisis, whether natural disasters, health crises, armed conflicts, or economic collapses, standard procurement procedures are of no use and governments must act faster than usual. This is where Emergency Procurement comes in. It is the process of acquiring goods, works, or services in situations of extreme urgency using simplified procedures to ensure a quick response. It helps governments and their agencies act fast to ensure service delivery and respond to the urgent needs of populations, while maintaining transparency and accountability in times of crisis.

Box 1: Distinguishing Crisis Response Mechanisms

- Humanitarian Aid: Direct support to citizens (food, shelter, medical aid). Emergency Procurement: Government acquisition of goods/services works under urgency.
- Strategic Response Planning: Ensuring readiness of critical services (energy, health, infrastructure) through standard procurement and pre-negotiated contracts.

Recognizing these distinctions is vital to avoid blurred responsibilities and ensure coherent crisis management.

Emergency procurement should be understood as a phased process: Preparedness, Immediate Response, Recovery, and Rehabilitation. Each phase requires tailored procurement tools and safeguards.

In Lebanon, Emergency Procurement is particularly significant especially that the country has been undergoing several kinds of emergency situation like armed conflicts, explosion of the Port of Beirut, COVID 19 pandemic, earthquakes and natural disasters, which highlight the urgent need for resilient and efficient emergency procurement systems. Ensuring that emergency procurement is both swift and accountable is therefore vital for saving lives, rebuilding infrastructure, and maintaining citizens trust in the state.

Effective emergency procurement is not a fixed process but a flexible approach that must adjust as a crisis develops. Public procurement during armed conflicts or wartime as well as during the COVID 19 pandemic brought to the forefront a generalized use of emergency procurement for essential goods and services, highlighting the importance of identifying and managing risks in public procurement systems and processes. Such emergency situations affect the way governments plan (at different levels), conduct procurement, and manage their ongoing contracts.

As shown in Figure 1, the procurement process should match the different phases of an emergency: Preparedness, Immediate Response, Recovery, and Rehabilitation. Each of these stages has its own challenges and needs, which means that procurement must use different strategies that overpass normal procedures.

LEVEL 1 PREPAREDNESS

Enables optimal
emergency
procurement
response if, and
when an
emergency occurs.

LEVEL 2 IMMEDIATE RESPONSE

Disaster relief – the next stage, where there is still a need to respond urgently but no immediate threat to life.

LEVEL 3 RECOVERY

Begins after the emergency, returning to normal steps but fast-tracking key projects.

LEVEL 4 REHABILITATION

Planning the transition away from emergency procurement when it's no longer needed.

- Level 1 focuses on preparedness; governments plan ahead, train skilled teams, secure resources and suppliers, and set up clear procedures to respond quickly when a crisis occurs.
- Level 2 focuses on response; simplified and faster procurement methods like direct selection, shorter bidding times, collaborating with UN agencies, force accounts, or time-based contracts help governments act quickly and flexibly during an emergency.
- **Level 3** is the transition back to standard procurement while still allowing simplified methods, when necessary, with support to build government capacity.
- **Level 4** focuses on lasting procurement reforms to create a stronger, more transparent system for the future.

World Bank. (2020, March 23). Global public procurement database: Share, compare, improve. World Bank.https://www.worldbank.org/en/news/feature/2020/03/23/global-public-procurement-database-shar e-compare-improve

2. The Current Framework for Emergency Procurement in Lebanon

Lebanon's public procurement system has evolved with the introduction of the Public Procurement Law (PPL No. 244/2021), which aims to modernize and improve how goods, works, and services are procured to ensure value for money and better service delivery to citizens.

This Law also includes rules for emergency procurement, designed to help the government respond quickly to crises while still ensuring transparency and accountability.

Article 46(2) of the PP Law 244/2021 clearly mentions the use of direct contracting in emergency and relief cases following an unexpected catastrophic event, where engaging in any other method of procurement would be impractical.

As per **Article 62 (4)**, the procuring entity may award the contract to the bidder without engaging in any competitive procedure. These provisions form the main methods used for procurement during crises in Lebanon, mainly relying on fast and direct procedures.

However, the practical application of these provisions, particularly amidst crises, has revealed significant challenges and potential vulnerabilities. Lebanon is still missing an electronic public procurement system, and an independent complaints and review mechanism, while most procurement operations continue to be processed on paper despite the fact that Law 244 requires that procuring entities publish their procurement operations. The recent armed conflict on Lebanon (2023-2024) has caused significant losses and an economic slowdown, requiring proactive recovery actions with international support. Without martial law and clear procurement rules, it remains difficult for procuring entities to procure goods and services to satisfy emergent needs. To address this challenge, several measures were adopted, including changes in procurement methods and regulations to adapt to the crisis.

- Increased Use of Direct Contracting: To meet urgent needs like shelter, medical care, or repairs, many entities used direct contracting allowed by Law 244/2021. While this sped up the procurement process, it came with a high risk for abuse of using this method.
- **Higher Invoice Thresholds:** The Council of Ministers raised the limit for invoice-based purchases from 500 million LBP or 5,000 USD to 1.5 billion LBP or 15,000 USD, making quick spending easier but also reducing competition and increasing the risk of less transparent spending.
- **PPA Guidance:** The Public Procurement Authority (PPA) issued Memo No. 8 reiterating Law 244/2021 for the use of direct contracting in emergency situation, and the use of procurement into lots with clear justification by the procuring entity.

However, despite all the progress made on this front, Lebanon still lacks a comprehensive framework for emergency procurement with safeguards such as time limits (sunset clauses), scope restrictions, and clear documentation rules.

Republic of Lebanon. (2021, June). Public Procurement Law (Unofficial translation). Institut des Finances Basil Fuleihan.

 $https://institutdesfinances.gov.lb/sites/default/files/2024-12/PP\%20Law-unofficial\%20translation-dec24-en_1.pdf$

3. What Drove Lebanon towards Emergency Procurement: Learning from Crises

Lebanon's recent history is marked by a series of crises that have tested its emergency procurement capabilities. These scenarios offer invaluable lessons on the practical strengths and the critical weaknesses of the existing framework.

■ The Covid-19 Pandemic (2020-2021)

The COVID-19 pandemic reached Lebanon in February 2020, worsening an already severe economic and political crisis. The Ministry of Public Health led the response, while municipalities took local measures with mixed success due to uneven funding and limited central support. Some municipalities resorted to direct procurement of vaccines to bypass the standard central government processes. This decentralized approach highlighted the systemic inefficiencies at the national level.

International support, including a US\$40 million World Bank reallocation and collaboration with United Nations (UN) agencies, helped secure essential supplies and vaccines. Strict financial management rules aimed at ensuring transparency.

However, risks of corruption persisted. Reports of vaccines used for political gain, skipped prioritization, and limited public oversight undermined trust and equity.

■ Beirut Port Explosion (2020)

The 2020 Beirut Port explosion caused multiple deaths and injuries, massive displacement, and severe damage to hospitals and food supply chains.

International partners were quickly mobilized. The UN released emergency funds, launched a Flash Appeal, and coordinated with WHO and WFP to procure critical medical supplies and deliver food and cash assistance. Major donors deliberately bypassed the Lebanese government, channeling aid through trusted UN agencies and local NGOs like the Red Cross due to concerns over corruption. NGOs and the army led immediate recovery efforts, including debris removal, home repairs, and direct aid distribution.

■ Armed conflict in Lebanon (2023-2024)

According to the latest World Bank Interim Report, damages and losses from the latest armed conflict were estimated at around US\$8.5 billion (US\$3.4 billion in physical damage and US\$5.1 billion in economic losses across sectors like commerce, health, housing, tourism, agriculture, education, and the environment). This situation has sharply slowed economic activity, and final damage estimates will likely be even higher once long-term recovery costs are counted.

Ministry of Information. (2020, April 3). World Bank Deploys \$40 Million to Help Lebanon Face the Coronavirus Outbreak. https://www.ministryinfo.gov.lb/en/46680

World Bank. (2024, November). Lebanon Interim Damage and Loss Assessment (DaLA) – Assessment Report. World Bank Group.

https://documents1.worldbank.org/curated/en/099111224112085259/pdf/P5063801c62fbe0c21beff1d0a436d 07e02.pdf

Such a complex crisis requires immediate and well-planned relief, recovery, and reconstruction efforts, led by the Government of Lebanon with strong support from international partners. The commitment of the global community is clear, for example, the recent Paris conference secured US\$1 billion in humanitarian aid and support for Lebanon's security forces. However, ensuring that these large sums truly reach and benefit affected people demands strong financial management and a transparent system to guide how funds are spent.

The reconstruction process highlighted deep-rooted weaknesses in Lebanon's public procurement system, widely seen as non-transparent and prone to corruption. Allegations of non-competitive tenders, inflated contracts, and political interference persisted. Oversight bodies lacked the power and resources to ensure accountability. Donors pushed for reform and transparency through joint assessments and aid delivery via non-state actors, but this approach risks weakening government capacity



4. Challenges and Barriers in Emergency Procurement

While emergency procurement is essential for crisis response, its fast-track nature brings serious challenges and risks. In countries similar to Lebanon, where governance and oversight systems are already under pressure, unchecked emergency procurement can weaken the impact of relief and recovery efforts and reduce public trust.

The international experience has shown a series of challenges pertaining to EP:

1. Time Constraints vs. Legal Procedures

- <u>Challenge:</u> In a crisis, there is a need to act fast. However, standard procurement rules are often lengthy and complex, which slows things down.
- Implication: To save time, important steps, like competitive bidding, proper supplier checks, or full documentation, are sometimes skipped. While this can help deliver urgent goods quickly, it can also lead to overpriced contracts, poor-quality supplies, and weak audit processes that make it hard to hold anyone accountable later.

2. Market Unpreparedness

- <u>Challenge:</u> Local markets may not be ready to supply large amounts of emergency goods at short notice.
- <u>Implication</u>: Suppliers may not have enough stock or capacity to quickly deliver, which can cause supply chain delays, limit competition, and drive prices up. In some cases, buyers have no choice but to accept high costs and unfavorable terms just to secure urgent supplies.

3. Fraud and Corruption Risks

- <u>Challenge:</u> Emergencies can create opportunities for fraud, bribery, and other misconduct because checks and controls are often relaxed to speed up buying.
- <u>Implication:</u> Poor oversight can lead to inflated prices, unqualified suppliers, low-quality goods, or even fake contracts which lead to wasted limited public money and donor funds and reduced help for those who need it most.

4. Limited Transparency and Accountability

- <u>Challenge:</u> Fast-track procurement usually involves less public reporting and fewer real-time checks.
- <u>Implication:</u> This makes it harder for oversight bodies and the public to track how money is spent and to check whether goods and services are delivered as promised. Weak transparency increases the risk of misuse and lowers trust in the system.

5. Legal and Regulatory Gaps

- <u>Challenge:</u> Existing procurement laws may not have clear or flexible enough rules for emergencies.
- <u>Implication</u>: This creates confusion about when and how to use emergency rules. Different agencies may apply them inconsistently. Current laws may also not cover the special needs of buying urgent, specialized goods or services, leaving legal loopholes open to abuse.

6. Budget and Financial Control Challenges

- <u>Challenge:</u> Emergency procurement often requires sudden budget changes that were not planned in advance.
- <u>Implication:</u> If not properly managed, this can lead to overspending without strong justification and can take funds away from other vital services. Weak financial controls during emergencies can threaten long-term financial planning and the delivery of other important public services.

7. Overuse of Direct Awards

- Challenge: Direct contracting is often used beyond justified scope
- <u>Implication</u>: Over-reliance on this method reduces competition, risks favoritism, and undermines procurement integrity.

8. Weak Documentation

- <u>Challenge:</u> Inadequate records during emergency procurement.
- <u>Implication:</u> Limits ability to conduct audits, investigate irregularities, and learn lessons post-crisis.

9. Underuse and absence of E-Procurement Systems

- <u>Challenge:</u> Limited use of electronic procurement platforms.
- <u>Implication:</u> Reduces transparency, efficiency, and ability to track spending in real time.

Box 2: Municipalities' challenges in dealing with public procurement

Following Lebanon's municipal elections held in May 2025, a significant number of municipal council members have assumed office across Lebanon. Many of the newly elected members are likely to have limited familiarity with public procurement regulations and procedures, particularly the provisions and processes introduced under Public Procurement Law No. 244/2021. There is an increased risk of procedural errors, inefficiencies, and integrity breaches. These risks can seriously undermine public trust and delay the timely and effective implementation of local development projects.

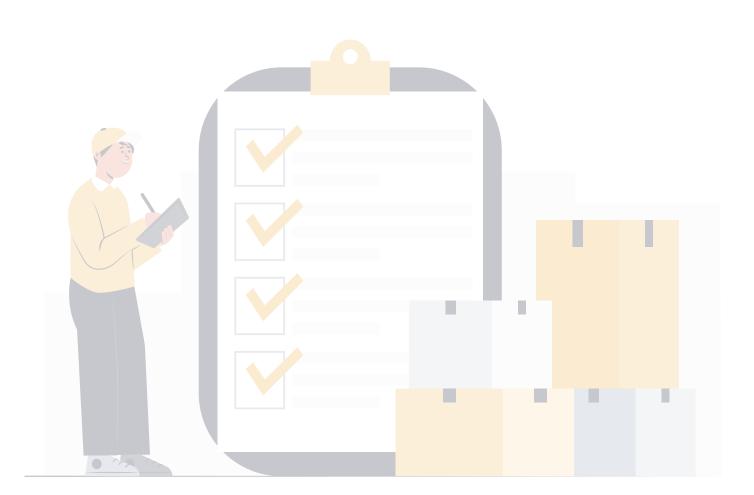
This situation has created a pressing need to strengthen the institutional and operational capacity of newly elected local authorities, particularly in public procurement. Capacity-building and awareness efforts in this field are essential to empower newly elected councils to fulfill their mandates effectively and contribute to more responsive and transparent local governance.

Municipalities face severe financial constraints that limit their ability to cover operational costs and respond effectively to emergencies. Challenges pertaining to procurement in time of crisis or emergencies are detected from the field as a result from the interaction with several municipalities across regions:

- 1. <u>Severe Financial Constraints:</u> the municipalities are facing critical financial limitations since the beginning of the financial crisis in 2019, which makes it very difficult for them to cover operational costs, including salaries and wages.
- 2. <u>Small scale procuring entities:</u> most of municipalities are operating without employees since 2019 (municipal council president and members are undertaking almost all the tasks, including the procurement tasks).
- **3.** <u>Low Spending Limits:</u> Current regulations impose very low monetary thresholds for the oversight on spending by tutelage authorities (example the Kaemakam and Mouhafez), which hinders the efficiency of municipal procurement.
- **4. Low capacity:** municipalities lack sufficient human resources to be able to implement good procurement. In addition, they lack good knowledge about procurement and public financial management, which represents a risk on managing municipal financial resources.
- **5. Risk of bad procurement practices:** most municipalities are doing their procurement by invoice, which is mainly due to the unavailability of allocated funds in the budget or the lack of capacity. Other than limiting competition and leading to higher costs, procurement by invoice represents a risk of dividing procurement unlawfully, which undermines transparency and accountability.

6. Emergency Procurement: the "emergency procurement" topic remains an advanced and complex subject, particularly for an audience composed of newly elected presidents and members of municipal councils. In most cases, these participants lack basic knowledge of public procurement principles and new procedures, which requires expanding the raining coverage to various levels of decision making at the local level

To address these barriers, municipalities have highlighted key needs: raising spending limits to realistic levels, allowing genuine budget flexibility, adjusting oversight thresholds to reflect practical requirements, and fostering knowledge-sharing to learn from peer successes and improve procurement capacity across the board.



5. Lessons learnt from international experience

Drawing on international experiences is invaluable to build an efficient and accountable emergency procurement system. Global practices show that an effective crisis response depends on systems that can meet urgent needs while ensuring strong transparency and accountability. Studying these good practices provides useful examples and lessons that Lebanon can use to strengthen its emergency procurement system. For instance, lessons learned from countries' responses to the recent global pandemic highlight that centralized procurement of essential goods and services, along with the use of online framework agreements by central procurement bodies, are among the most effective ways to meet emergency needs.

Key international practices include:

1. Proactive Preparedness and Planning

- <u>Why it matters:</u> The best emergency response starts before a crisis. Many countries prepare by planning ahead and setting up clear procurement strategies.
- <u>How it works:</u> This includes creating pre-approved supplier lists for essential goods and using framework agreements with trusted vendors. These tools make it faster to buy needed goods in times of crisis.
- Example Moldova: With the support of the EBRD, Moldova secured emergency gas supplies in 2022 using pre-arranged financing and competitive tenders, showing that speed and transparency can work together during a state of emergency.

2. International Support and Local Capacity

- Why it matters: For major disasters, outside help can boost local capacity and bring in needed expertise.
- <u>How it works:</u> Partnerships with UN agencies, development banks, and NGOs can provide technical assistance, funding, or special procurement knowledge.
- <u>Example Mozambique:</u> After Cyclone Idai in 2019, Mozambique worked with the UN and other partners to manage emergency buying effectively and rebuild faster.

3. Citizen-Centered Innovations in Conflict Zones

- Why it matters: In conflicts, direct help to citizens is needed fast.
- <u>How it works:</u> New approaches let people access the services needed more directly.
- <u>Example Ukraine</u>: During the war, Ukraine created a system where citizens could get certificates for housing support and directly contract pre-approved local businesses, speeding up recovery for families.

4. UK COVID-19 Response

- <u>Why it matters:</u> Overreliance on direct awards without clear limits can undermine integrity and fuel corruption.
- <u>How it works:</u> In the United Kingdom's COVID-19 response, many high-value contracts were issued without sunset clauses, resulting in transparency and favoritism concerns.
- <u>Example United Kingdom:</u> Emergency procurement must be constrained

These international practices show that urgent action and good governance can go hand in hand. They provide clear guidance for building stronger and more resilient procurement systems that are ready before a crisis, transparent during emergencies, and flexible enough to handle different situations.

6. Recommendations

Based on the analysis of Lebanon's current framework, the lessons from past crises, and insights from international good practices, the following recommendations are proposed to build a more resilient, transparent, and effective emergency procurement system:

1. Before the Crisis (Preparedness)

Preparedness ensures that when an emergency happens, the procurement system responds rapidly, maintains transparency and accountability, avoids bottlenecks and corruption risks and coordinates suppliers, donors and local agencies. Here are main recommendations for the preparedness phase:

- Establish a Central Emergency Procurement Agency with a permanent staff (not ad hoc). This agency may be newly created or embedded within an existing entity. Its main purposes would be to centralize decision-making and to manage emergency procurement procedures during the crisis phase.
- Develop clear emergency procurement procedures with guidelines, standard templates, and simple forms to reduce reliance on adhoc decisions. Establish framework agreements and supplier mapping to pre-identify trusted vendors and ensure continuity of supply.
- Create dedicated emergency procurement teams and conduct regular training for procurement staff, auditors, and legal advisors.
- Introduce beneficial ownership disclosure of awarded companies to prevent fraud and corruption.
- Develop and deploy digital procurement platforms with emergency modules to improve transparency.
- Improve coordination with partners: Formalize collaboration with UN agencies, donors, and NGOs to share information, avoid duplication, and leverage combined resources.

■ Prepare supplier lists in advance: Identify and prequalify suppliers of key emergency goods and services and keep rosters updated.

2. During the Crisis

- Allow direct awards only under strict criteria genuine urgency, unforeseeable event, impracticality of standard process, and no fault of contracting authority.
- Require written justifications, limit scope and contract duration, and publish all contracts within 30 days.
- Maintain real-time documentation and introduce corruption reporting channels.
- Allow flexible use of external support: Rapidly hire external experts or organizations when national capacity is limited.
- Strengthen oversight and monitoring: Reinforce controls and audits during emergencies, possibly through the Public Procurement Authority and financial oversight bodies.
- Use temporary written agreements: When full contracts are not feasible, require simple written terms to confirm conditions until full agreements are signed.
- Publish all related information (whenever possible).

3. After the Crisis

- Public disclosure of all documentation used and contracts during the crisis.
- Conduct post-crisis thorough audits to identify gaps, inefficiencies, and malpractice.
- Extract lessons learned to refine procurement policies and frameworks.
- Transition rapidly back to competitive procurement methods.

7. The Way Forward

Reforming Lebanon's emergency procurement system is a foundational step towards rebuilding trust in state institutions and ensuring that the government can effectively protect its citizens and manage future crises. Strengthening Lebanon's emergency procurement system requires a multi-fold agenda for reform and modernization with key ingredients that benefit both the central and local level of government:

1. Sustained political will

Sustained political will, coordination, and a clear action plan to be approved by the Government. Lebanon's system must evolve from ad-hoc emergency responses to a resilient, rules-based framework. The goal is to make system respond timely to emergency situations while observing transparency, accountability, and efficiency, restoring public trust and optimizing the use of public resources.

2. Multi-Stakeholder Collaboration and Engagement

Key actors, such as the Presidency of the Council of Ministers, the Public Procurement Authority, the Ministry of Finance, and procuring entities along with their tutelage authorities (like for municipalities), must work closely to join national efforts and advance the emergency procurement agenda. Continued support from international partners and involvement of civil society and the private sector is essential.

3. Secondary legislation, institutions and tools

Drafting and adopting secondary legislation on emergency procurement to complement the provisions in Law 244/202. An actionable implementation plan needs to be prepared to operationalize the legislative reforms, covering necessary legislative, institutional, and capacity-building measures to ensure effective adoption, at the central and local levels of government.

The option of establishing a central emergency procurement agency may also be considered.

4. Capacity Building

Ongoing awareness raising and training for procurement staff across public sector (central administration, state-owned enterprises, municipalities and unions of municipalities), oversight bodies, legal advisors and suppliers is vital, supported by knowledge sharing from international experts, along with equipping concerned stakeholders with practical tools to guide them in applying the new legislation uniformly.

5. Technology for Transparency

Adopting digital procurement platforms helps streamlining processes, improving transparency, and reducing corruption risks.

6. Monitoring and Learning

Strong monitoring and evaluation systems with accessible, open and structured data, enable tracking progress and allow improvements through lessons learned.

Box 3: Actional recommendations to improve municipalities' procurement practices and response to emergencies

- 1. <u>Specialized Training:</u> There is a crucial need for follow-up training on the basics of public procurement is crucial. All newly elected municipalities would benefit from specialized procurement training programs with a focus on PPL 244/2021 and on emergency procurement.
- 2. <u>Coaching:</u> Coaching for new municipal councils is key to helping them understand PPL 244/20221 and processes and start a sound implementation.
- **3.** <u>Increased Monetary Thresholds:</u> An urgent need to significantly raise the current financial spending limits in relation to prior audit (Kaemmakam, Mouhafez or CoA), which are deemed critically low, to allow for realistic budgeting and expenditure. This is essential for municipalities to adequately address their needs in an efficient way (Recent Law 21/2025 is in line with this recommendation).
- **4. Budgetary Flexibility:** The ability to genuinely increase municipal budgets through (Recent Law 21/2025 is in line with this recommendation):
 - a. Increased budget allocation and timely transfers from Central Government.
 - b. Increased municipal revenues through enhanced collection,
 - c. Mobilization of external funding through grants and projects.
- **5.** <u>Knowledge Sharing:</u> Municipalities to share successful experiences and best practices in public procurement to foster peer learning and enhance operational efficiency.
- 6. <u>Assistance/coaching in managing grants from external parties:</u>
 Municipalities to benefit from customized technical assistance on methods and techniques of receiving and managing grants at the municipal level.

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